



PACIFIC HARBORS COUNCIL

2026 POPCORN ★ GUIDEBOOK ★

ADVENTURE. LEADERSHIP. CHARACTER.


Trail's End

Over 70% goes to local Scouting.

★
**SUPPORT
SCOUTING!**
FUEL THEIR
FUTURE.
★


BE PREPARED



PREPARED. FOR LIFE.



DO A GOOD TURN DAILY



BE KIND. BE BRAVE. BE YOU.

2025 Top 10 Selling Scouts

1	Ezra M	Rainier	Pack 0202	\$30,328
2	Kaide K	Rainier	Pack 5575	\$17,083
3	Isabella R	Olympic	Pack 205	\$13,974
4	Harrison L	Olympic	Pack 205	\$13,712
5	Carter B	Rainier	Pack 5575	\$11,354
6	Logan R	Rainier	Pack 5575	\$10,322
7	Jason D	Rainier	Pack 5575	\$9,348
8	Mathias S	Olympic	Pack 9207	\$9,112
9	Ethan R	Olympic	Pack 205	\$8,029
10	Gabriel G	Olympic	Pack 9207	\$7,601

2025 Top 10 Selling Units

1	Pack 5575	Rainier	\$73,775
2	Pack 205	Olympic	\$66,977
3	Pack 0202	Rainier	\$49,566
4	Pack 9207	Olympic	\$48,558
5	Pack 0692	Rainier	\$37,437
6	Pack 9222	Olympic	\$27,848
7	Troop 0174	Rainier	\$27,442
8	Troop 0516	Rainier	\$25,429
9	Pack 0526	Rainier	\$23,343
10	Pack 9307	Olympic	\$20,549

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2026 POPCORN KEY DATES		
Saturday June 27 th		Popcorn Rally @ The Tacoma Council Office @ 11:00am
Tuesday July 7 th		Training at Camp Thunderbird @ 7pm
Wednesday July 8 th		Training at the Tacoma Office @ 7pm
Monday July 27 th		Show & Sell Orders are Due-through the Leader Portal
Wednesday Aug 5 th		Popcorn arrives at the Delivery Location
Friday Aug 7 th		Show & Sell Orders Pick Up by appointment only
Friday Oct 16 th		Popcorn Return at the Tacoma Council Office by appointment only
Monday Oct 19 th		Take Order is due through the Leader Portal
Friday Oct 23 rd		Unit Payments are due to the Council by appointment only
		Scout Prizes can now be submitted through the Leader Portal
Wednesday Nov 4 th		Popcorn arrives at the Council Office
Friday Nov 6 th		Take Order pick up by appointment only (Tacoma Office)
2026 Popcorn Sales Commission		

Online Sales are separate from regular sales commission and will be a straight 40%

Show & Sell and Take Order base commission will be 32%

Place your order by June 30th = 1%

Attend July Unit Kernel Training = 1%

Increase your sale by 5% from your 2025 totals = 1%

Total possible commission will be 35%

2026 Trails End Product Mix

\$20



SALTED CARAMEL CORN

Reduced from \$25 to \$20
& 14oz to 11oz

- Rich caramel with just the right amount of salt
- 5 cups | 11oz

\$20



WHITE CHEDDAR POPCORN

#1 Seller Stays at \$20

- Savory and made with real cheese
- 16.5 cups | 6oz

\$20



SWEET & SALTY KETTLE CORN

Increased from \$15 to \$20
& 3.5oz to 4.5oz

- Light, crispy texture
- Only 4 ingredients
- 7.5 cups | 4.5oz

\$25



MICROWAVE BUTTER POPCORN

- Just the right snack for movie night
- 12 microwave bags

\$20

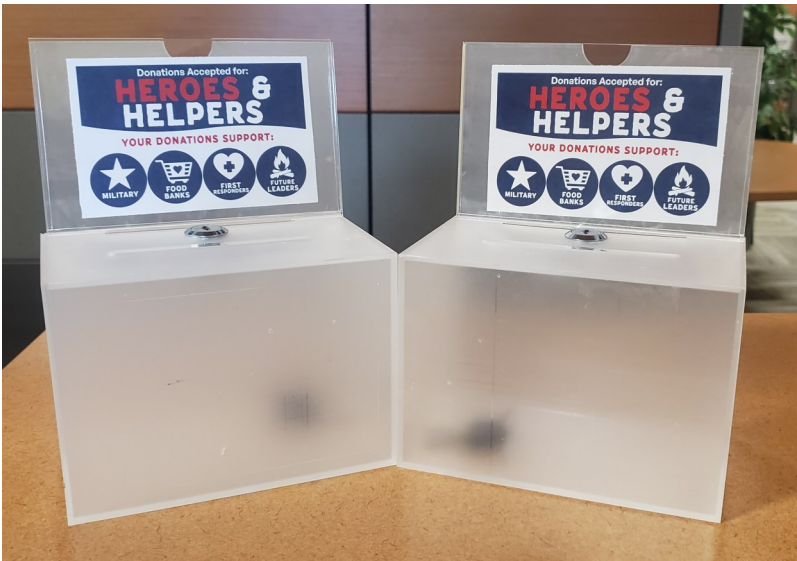


Sea Salt

- Just the right amount of salt
- 3 simple ingredients
- 12.5 cups | 5oz

2026 Heroes & Helpers Donations Boxes

Each Unit that places a Show N Sell order and books storefronts and did not receive boxes in 2024 will receive (2) of these Heroes & Helpers Donations Boxes courtesy of Pacific Harbors Council. These do not need to be returned, keep them to use year after year.





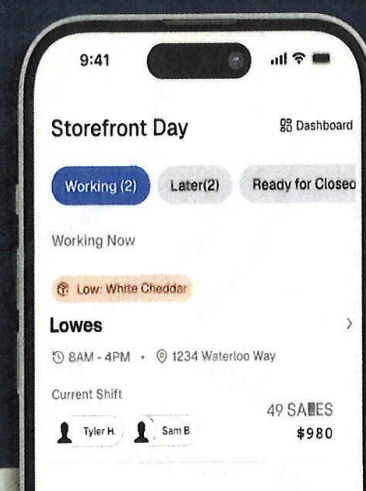
PRODUCT ALLERGENS CHART

PRODUCT	ALLERGENS							OTHER	
	SOY	WHEAT/GLUTEN	MILK/DAIRY	PEANUTS	TREE NUTS	EGGS	SESAME	VEGAN	KOSHER
Sweet & Salty Kettle Corn	X	X	X	X	X	X	X		YES
Popping Corn	X	X	X	X	X	X	X	YES	YES
White Cheddar Popcorn	X	X	C	X	X	X	X		YES
Salted Caramel Corn	X	X	C	X	X	X	X		YES
S'mores Popcorn	X	X	X	X	X	X	X		YES
Unb. Butter Microwave Popcorn	X	X	C	X	X	X	X		YES
Chocolatey Pretzels	C	C	C	X	X	X	X		YES
Sea Salt Popcorn	X	X	X	X	X	X	X		YES
Beef Jerky*									
Dark Choc. Salted Caramels*	C	X	C	X	X	C			YES
Honey Roasted Peanuts*				C	X				
Salted Virginia Peanuts				C	X				
Peppermint Bark*	C	X	C	X	X	X			
Frosted Snowflake Pretzels*	C	C	C	X	X	X			

C - Product contains allergen.
X - Product does NOT contain allergen, but is produced in a facility that handles the allergen.
* - Available For Purchase Online Only



2026 Leader Guide



New to Trail's End?

Register here: login.trails-end.com/unit-registration

START

Log into the Leader Portal

- Complete **"Plan Your Fall Fundraiser"** so Trail's End can secure Storefront hours for your Unit

Set Goals

- Build your Unit's Adventure Plan inside Portal
- Share your Unit calendar and budget with parents
- Scouts download the App and set their goals

Manage Storefronts

- View "Reserve Storefronts" for available hours.
- Ensure all Storefronts hours are filled
- Select "One Scout per shift" to achieve goals faster

Throughout the Sale

- Have Scouts use the Trail's End App
- Order and track inventory in the Portal
- Motivate your Scouts with [Trail's End Rewards](#)

When the Sale Ends

- Submit Scout Rewards
- Request your Unit Payout
- Celebrate and enjoy your Scouting year!

FINISH



HEROES AND HELPERS

Units earn commission, Scouts earn bonus Rewards, and Trail's End delivers heartwarming snacks to military personnel and their families, first responders and local food banks.

TRAIL'S END STOREFRONTS: UNITS & SCOUTS SELL 7X MORE

Trail's End secures **convenient hours and locations** for your Unit and Scouts on dates you can sell.



Last year, thousands of Scouts sold **\$300+/hour** over **27,000+** Storefront hours.

TRAIL'S END APP

Scouts:

Sign-up for Storefronts and get trained
Personalize and share their online pages
Claim Trail's End Rewards throughout the sale

Parents:

Quickly convert any cash at the end of every shift

<https://qrco.de/trails-end>



GO CASHLESS

Trail's End pays all credit card fees.

Tap-to-Pay is integrated directly into the App, making transactions **faster, easier, and safer** for everyone

... AND Scouts earn more Rewards with credit!



Join Our Leader Community
fb.com/groups/TEPopcornCommunity

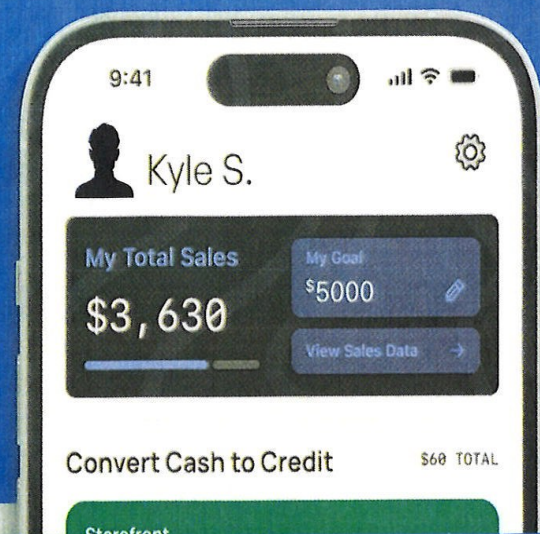
Support and FAQs
support.trails-end.com



Meet **Fin** - Trail's End's new Chatbot
Get live answers in the Portal!

Trail's End®

2026 Parent Guide



New to Trail's End?

Download our Scout App here: <https://qrco.de/trails-end>

START

Log into the Trail's End App®

- Sign up for Storefronts shifts
- Personalize and share your online page
- Build your skills with training

Set Your Goal

- Enter your sales goal in the Trail's End App.
- Recommended: \$2,000 for Cub Scouts and \$3,000 for Scouts BSA

Practice Your Pitch

We suggest: *Hi, my name is ____! I'm raising money for Scouting and _____. Can I count on your support?*

- Stand, ask everyone, make eye contact, smile, and always say thank you!

Throughout the Sale

- Record every transaction in the App
- Track your progress towards your goal
- Set hourly goals - *I'm going to sell \$500 this hour!*

Track Progress Towards Your Goal

- That's it - you're done.
- Celebrate and enjoy your Scouting year!

FINISH



HEROES AND HELPERS®

Scouts earn bonus Rewards and Trail's End delivers heartwarming snacks to military personnel and their families, first responders and local food banks.



GO CASHLESS!

Ask consumers to pay with credit! Tap-to-pay transactions make it faster, easier, and safer for everyone.

... AND Scouts earn **4x more Rewards** with credit!

TRAIL'S END® REWARDS

Scouts earn eGift Cards (Amazon®, Prepaid Mastercard®, and 12 more) and choose the prizes they want! With 100% credit sales, Scouts claim when ready! [View 2026 Rewards](#)

TRAIL'S END® STOREFRONTS: FUND YOUR YEAR IN A WEEKEND

Trail's End secures **convenient hours and locations** on dates you can sell.



Last year, thousands of Scouts sold **\$300+/hour** over **27,000+** Storefront hours.



Support and FAQs
support.trails-end.com



Join Our Parent Community
fb.com/groups/TEScoutParents



Meet Fin - Trail's End's new Chatbot
Get live answers in the App!

Trail's End REWARDS[®]

EARN 4X WITH CREDIT

4 POINTS PER \$1 CREDIT & ONLINE SALES

1 POINT PER \$1 CASH SALES

+3 BONUS POINTS PER \$1 FOR CASH TO CREDIT™

CLAIM GIFT CARDS FOR ADVENTURES, FUN & GEAR!

Pick one or more:
Amazon[®] eGift Card, Prepaid Mastercard[®], and others!



WHY IS CREDIT IMPORTANT

72% of U.S. retail is credit — yet Scouts are only 51% credit from consumers. That's a missed opportunity, because **consumers spend 14% more with credit — helping Scouts hit goals 14% faster.**

Plus, **not handling cash is safer** for Scouts, Parents, and Leaders, and **credit means Scouts, Packs/Troops, and Councils get paid faster.**

PLUS

1 bonus point per \$1 for Heroes And Helpers[®]
Earn ADDITIONAL bonus points for achieving sales levels below

NEW

Earn points on sales between levels!
With 100% credit sales, Scouts claim when ready!
Each point = \$0.01 in gift cards; minimum of \$600 in sales is required for Rewards claiming to begin.



DOWNLOAD THE TRAIL'S END APP[®] TO START EARNING

Here's what Scouts earn with all credit sales:

SALES LEVEL	BASE POINTS (4 POINTS PER \$1)		LEVEL BONUS POINTS		TOTAL POINTS	\$ REWARDS	WHAT YOU COULD GET
\$25,000*	100,000	+	235,000	=	335,000	\$3,350	Family Vacation
\$15,000	60,000	+	140,000	=	200,000	\$2,000	High Adventure
\$10,000	40,000	+	70,000	=	110,000	\$1,100	Canoe
\$7,500	30,000	+	50,000	=	80,000	\$800	3D Printer
\$5,000	20,000	+	30,000	=	50,000	\$500	Gaming Console
\$4,000	16,000	+	21,500	=	37,500	\$375	Day Camp
\$3,000	12,000	+	13,000	=	25,000	\$250	Hiking Backpack
\$2,000	8,000	+	3,000	=	11,000	\$110	Drone
\$1,500	6,000	+	1,500	=	7,500	\$75	Camping Tent
\$1,000	4,000	+	500	=	4,500	\$45	Video Game
\$600	2,400	+	100	=	2,500	\$25	Water Bottle

***Earn additional 45,000 bonus points for every \$5,000 sold above \$25,000**
Level bonuses are not cumulative. Only the highest level reached will be awarded.

Trail's End Rewards earned in 2026 must be claimed by March 31, 2027. The merchants represented are not sponsors of the rewards or otherwise affiliated with this company. The logos and other identifying marks attached are trademarks of and owned by each represented company and/or its affiliates. Please visit each company's website for additional terms and conditions. All rewards and promotions are subject to [Terms and Conditions](https://portal.trails-end.com/legal/terms) at <https://portal.trails-end.com/legal/terms>.

2026 Council Scout Incentives

Top Selling Scout in each District—Name will be engraved on the plaque and displayed at the Tacoma Office.

Top Sellers Club:

* 2500.00

Custom Water bottle

1 Spin on the Big Wheel

* \$5000.00

Custom Water bottle

1 Spin on the Big Wheel

Choice of Assorted Star Wars Funko Pops

* \$7500.00

Custom Water bottle

2 Spins on the Big Wheel

Choice of 1 Assorted Star Wars Funko Pops

3-D Color Changing Star Wars Nightlight

* \$10,000.00

Custom Water bottle

2 Spins on the Big Wheel

Choice of Assorted Star Wars Funko Pops

3-D Color Changing Star Wars Nightlight

Light Saber Trekking Pole

* \$20,000.00

Custom Water bottle

2 Spins on the Big Wheel

Choice of Assorted Star Wars Funko Pops

3-D Color Changing Star Wars Nightlight

Light Saber Trekking Pole

VR Headset

Monthly Drawing for every storefront shift you sell during the month your name goes into a drawing for an awesome prize.

August—10ft Trampoline

September—Gaga Pit

October—(4) Lighted outdoor games

2026 Council Unit & Growth Incentives

Top Selling Unit—Unit # engraved on the Plaque at the Tacoma Office .

Increase your Units Sale by **\$2,500.00** over Last Years Sale and receive your choice of one of the following packages:

Pinewood Derby Package:

- (2) 10pk Participation Ribbons
- (1) Pinewood Derby Banner
- (30) Pinewood Derby Award Certificates
- (1) Digital Scale
- (20) Pinewood Derby Cars
- (2) each Pinewood Derby Medals (Gold, Silver & Bronze)

The Ultimate Outdoor Package

- (1) 2 Person Inflatable Kayak with Oars and pump
- (3) Inflatable Life vests
- (1) Ladder Toss Game
- (8) Compasses

Gift Card Package:

\$200.00 National Scout Shop or Amazon Gift Card

Increase your Units Sale by **\$5,000.00** over Last Years Sale and receive your choice of one of the following packages:

Pinewood Derby Package:

- (4) 10pk Participation Ribbons
- (1) Pinewood Derby Banner
- (40) Pinewood Derby Award Certificates
- (1) Digital Scale
- (40) Pinewood Derby Cars
- (4) each Pinewood Derby Medals (Gold, Silver & Bronze)

The Ultimate Outdoor Package:

- (2) 2 Person Inflatable Kayak with Oars and pump
- (3) Inflatable Life vests
- (1) Ladder Toss Game
- (8) Compasses
- (1) Handwashing Station

Gift Card Package:

\$400.00 National Scout Shop or Amazon Gift Card

2026 Council Unit & Growth Incentives

Increase your Units Sale by **\$7,500.00** over Last Years Sale and receive your choice of one of the following packages:

Pinewood Derby Package:

- (6) 10pk Participation Ribbons
- (1) Pinewood Derby Banner
- (60) Pinewood Derby Award Certificates
- (1) Digital Scale
- (60) Pinewood Derby Cars
- (6) each Pinewood Derby Medals (Gold, Silver & Bronze)

Camping Package:

- (2) 2 Person Inflatable Kayak with Oars and pump
- (6) Inflatable Life vests
- (1) Ladder Toss Game
- (8) Compasses
- (1) Handwashing Station
- (1) Camp Kitchen

Gift Card Package:

- \$600.00 National Scout Shop or Amazon Gift Card

2026 Paperwork Instructions

Top Sellers Club

Register begins 10/24/2026 to attend

Every Scout who sells a minimum of \$2,500.00 will be eligible for the Top Sellers Club Party. 1 Scout and 1 Parent



Code of Conduct

(For Store Front / Booth Sales)

Guideline for Scouts & Leaders Selling Popcorn

- Ideally, each popcorn booth will have a minimum of 2 people present at all times, that includes one parent and one Scout.
- All Scouts participating at a popcorn booth, or walking a neighborhood to sell popcorn can wear their Field uniform. It is recommended that at least one adult volunteer of the two deep leadership also be in Field uniform or unit t-shirt.
- The Scout and/or adult volunteer will not participate in the act of panhandling (i.e., directly asking for the donation of money instead of selling popcorn).
- All storefront popcorn booths will be setup in the area designated by the Store Manager.
- The Scouts will not ambush or crowd customers as they come in or out of the store. The Scouts will stay 8-10 feet away from the door or at a distance as designated by the Store Manager.
- If by chance two Scout units show up to the same storefront to sell popcorn, the adult volunteers will work out the issue without involving the Store Manager. No more than one unit per storefront.
- All Scouts and adult volunteers will use clean and kind language. There shall be no profanity, put-downs or verbal taunting, as this is unacceptable.
- All Scouts will have a friendly manner. Punching, “play fighting”, throwing objects, choking, and any deliberate attempt to cause physical harm is unacceptable.
- The Scouts and Adult volunteers will always abide by store rules when selling at a storefront or on business property, in addition to the other bullet points on this document.
- **ALL CASH DONATIONS/TIPS units receive during store front sales will be put towards their Heroes & Helpers donations collected. Each Unit will receive 2 plastic donation boxes to collect these donations.**
- The Microwave popcorn, this is intended to be sold as 1 unit, they cannot be split and sold separately.

ALL DONATIONS COLLECTED STILL COUNT TOWARDS UNIT SALES, INDIVIDUAL SCOUT SALES, POINTS EARNED, AND UNIT COMMISSIONS.



2025-2026 Ideal Year of Scouting			
Cost per Scout:	\$85	Unit Sales Goal:	\$0
Scouts:	-	Scout Sales Goals:	\$0
Total Cost:	\$0	Unit Commission \$:	\$0

Successful Fundraising Starts with Why!

Your Scouts & parents must understand "what's in it for them" and costs.
Use this sheet to plan your program, create a budget, and set goals.
Remember... you're NOT selling popcorn... you're selling Scouting!

Step	Unit Information	
1	Unit Name:	
	Number of Scouts:	
	Unit Commission %:	

Step	Annual Costs	
2	Cost	Uncheck to Exclude Cost per Scout
	Scouting America Membership Fee	☒ \$85
	Local Council Membership Fee	☒ [Enter Cost]
	Unit Dues	☒ [Enter Cost]
	Advancements*	☒ [Enter Cost]
	Gear	☒ [Enter Cost]
	Scout Life Magazine	☒ [Enter Cost]
	[Enter Other Costs]	☒ [Enter Cost]
	[Enter Other Costs]	☒ [Enter Cost]

*Approximate cost of belt loops, patches, blue cards, etc.

Step	Activities			
3	Activity	Uncheck to Exclude	Activity Date	Cost per Scout
	[Enter Activity Name]	☒	[Enter Date]	[Enter Cost]
	[Enter Activity Name]	☒	[Enter Date]	[Enter Cost]
	[Enter Activity Name]	☒	[Enter Date]	[Enter Cost]
	[Enter Activity Name]	☒	[Enter Date]	[Enter Cost]
	[Enter Activity Name]	☒	[Enter Date]	[Enter Cost]
	[Enter Activity Name]	☒	[Enter Date]	[Enter Cost]
	[Enter Activity Name]	☒	[Enter Date]	[Enter Cost]
	[Enter Activity Name]	☒	[Enter Date]	[Enter Cost]
	[Enter Activity Name]	☒	[Enter Date]	[Enter Cost]
	[Enter Activity Name]	☒	[Enter Date]	[Enter Cost]
	[Enter Activity Name]	☒	[Enter Date]	[Enter Cost]
	[Enter Activity Name]	☒	[Enter Date]	[Enter Cost]
	[Enter Activity Name]	☒	[Enter Date]	[Enter Cost]
	[Enter Activity Name]	☒	[Enter Date]	[Enter Cost]

Activity Ideas	
Backpacking Trip	National Jamboree
Bicycle Rodeo	NVLT
Blue & Gold	Pinewood Derby
Camporee	Pool Party
Canoe Trip	Raingutter Regatta
Caving Trip	Recruiting Event
Day Camp	Rocket Launch
Fall Family Overnight	Roller / Ice Skating
Fishing Event	Scout Night @ Sporting Event
Halloween Party	Sledding / Ski Trip
High Adventure	Spring Family Overnight
Hiking Trip	Summer Camp
Holiday Party	University of Scouting
Horse Riding	Webeles Troop Visit
Merit Badge University	Wood Badge

Ordering & Payment Info

Order Deadlines

June 1st thru July 20th, 2026: “Show & Sell” Popcorn orders are due. Again, orders are to be placed online in your leader portal. **Order by the case for “Show & Sell” sale.** All units will have their order reviewed prior to final approval. “Take Orders” are due by October 19th, 2026. Order exact amounts and don’t forget your Heroes & Helpers donations.

Payments:

With the majority of money collected in the app, if you have a final balance after the sale is complete it is due on Friday October 23rd, 2026. If anything is owed you will receive a call with the final amount. Payments should be made in the form of **one check or money order** from the Unit payable to Pacific Harbors Council.

Request Commission Payout and order Gift Cards:

Once you have completed your payment and it has been posted to your account you now can request your Commission Payout in your leader portal and submit your Amazon Gift cards to Trails End.

Return Policy

You can return 10% of your ORIGINAL Show N Sell order which was approved on July 28th in the AM. Products must be in original sealed boxes. You can call 360-587-1648 to get the amount you are able to return. Once you have your return ready, please call to set up a time and let us know what you will be returning so we can generate your return slip.

Pick up Locations and Times

Show N Sell Order

Rainier District

Friday August 7th, 2026

9:00am to 5:00pm (Please call 360-587-1648 for an appointment.)

7811 Portland Ave East, Tacoma WA 98404

Volunteers needed

Olympic District

Friday August 7th, 2026

District Kernel will contact you for an appointment

Quality Erectors & Construction Co, Inc. 2803 29th Ave SW Tumwater WA 98512

Returns

Rainier & Olympic District

Friday October 17th, 2026

9:00am to 4:30pm (Please call 360-587-1648 for an appointment.)

Pacific Harbors Council—4802 S. 19th St. Tacoma WA. 98405

Do not enter your return on the Unit Dashboard. The Council office will enter it once the return is received.

Take Order

Rainier & Olympic

Friday November 7th, 2026

9:00am to 4:30pm (Please call 360-587-1648 for an appointment.)

Pacific Harbors Council—4802 S. 19th St. Tacoma WA. 98405

Additional Popcorn

The Council Office will have additional popcorn on hand to distribute to Units through out the sale. If you are running low do NOT place an order with Trails End; please call Tracy at 360-587-1648 to get an additional order.

Team Leader

Job title: Unit Popcorn Kernel

Position Concept: To give leadership to the unit popcorn sale.

Principle responsibilities:

1. Follow 2026 Popcorn dates and schedule for Unit Leaders.
2. Attend the Popcorn Kick off (Team Training/Orientation) on July 7th @ Camp Thunderbird or July 8th at the Tacoma Office. 7pm (You do not have to attend both they are the same)
3. Work with your unit committee to develop unit sales goals. Decide what sales methods your unit will participate in. (Show & Sell, Take Order, online.)
4. Manage the collection of Scout popcorn and prize orders for the unit. Be on time per “Key Dates” calendar including Top Sellers Club Members.
5. Prepare handouts for Unit Kick-off meeting for leaders, Scouts, and parents. Handouts could include:
 - * Timeline showing sales dates, date orders are due, time and place for pick-up.
 - * Unit goal and per-scout sales goals.
 - * Parent’s letter, to explain the importance of the sale to parents, Scouts, Unit & Council, the Top Seller Club levels.
 - * Order forms, Prize flyer, and money envelope. (Most is done with CC on the app.)
6. **Hold a unit popcorn kick-off and disperse paperwork to leaders, parents & Scouts. Discuss goals, sales techniques, money collection, safety suggestions, and key dates. Build excitement around the sale!**
7. Submit your unit’s popcorn order between June 1st & June 30th to earn 1% commission
Final date to place your show n sell order is July 27th. October 19th for “Take Order” product.
8. Establish a system for checking out/in popcorn to your Scouts if your unit is participating in “Show & Sell”.
9. Make arrangements to pick up popcorn at the scheduled time and day at the pickup site.
Make sure to bring enough large vehicles to accommodate your order.
10. Distribute popcorn to your Scouts.
11. Check throughout the sale to see how your Scouts are doing. When you are doing “Take Order”, if you find Scouts that are not selling much, check-in their popcorn and redistribute it to Scouts that are selling a lot.
12. Collect and tally money/popcorn by unit due date —”Show & Sell” units will bring a
Check along to pay for popcorn

Doorhangers



Trail's End
Over 73% Supports Our Local Scouts*

YOUR PURCHASE HELPS SCOUTS


BECOME
DECISION MAKERS


LEARN MONEY
MANAGEMENT


DEVELOP
BUSINESS ETHICS

Hello! I'm sorry I missed you!

My name is _____.

All of the popcorn ships directly to you and you'll help fund my many adventures in Scouting.

To support me, go to <https://www.trails-end.com/shop> and enter my Scout Code below!

My Scout Code: _____

THANK YOU!!

*Average return to local councils, units and Scouts based on all Trail's End product sales.

Popcorn Contacts

Tracy Kapelski	Council Staff Advisor	360-587-1648	tracy.kapelski@scouting.org
	Council Popcorn Kernel		
Ada Hurtado	Olympic District Kernel	360-481-8480	ada.hurtado@yahoo.com
	Rainier District Kernel		

\$2500 TOP POPCORN SELLERS PARTY!



**SATURDAY
JANUARY 16TH,
2027**

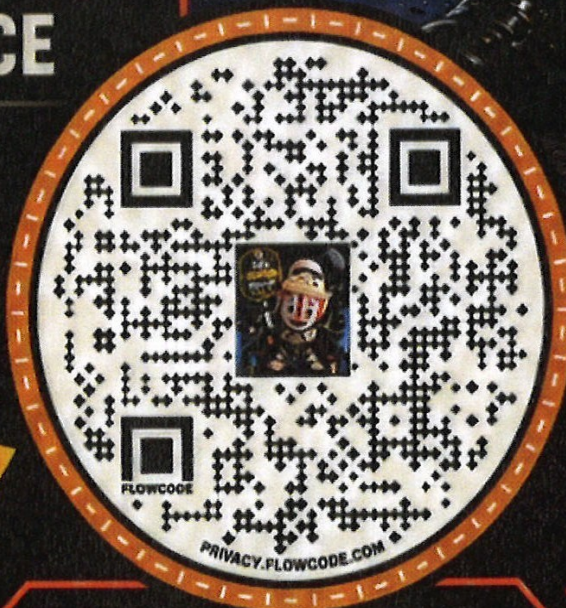


**@ THE TACOMA
SCOUT OFFICE**



1PM – 4PM

**SCAN HERE
TO RSVP!**



SPIN THE WHEEL!



EAT PIZZA!



**DUE TO
LIMITED SPACE**

**REGISTER
1 TOP SELLER
AND 1 PARENT**

**REGISTRATION OPENS
OCTOBER 24, 2026**

**THE
MOVIE**

WATCH A MOVIE!



**THANK YOU FOR BEING
A TOP POPCORN SELLER!**

